



Joseph M. Wallin

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Education

LL.M, New York University,
1996

JD, Seattle University
School of Law, 1994

BA, University of
Washington, 1990

Bar and Court Admissions

Washington, 1994

Professional Associations

Washington State Bar
Association

Mr. Wallin focuses his practice on early stage and growth companies. He represents companies from inception to exit, and assists companies with among other things, formation, equity compensation, angel and venture financings, mergers and acquisitions, and other significant business transactions. He also represents investors in and acquirers of businesses and founders and executives.

He is a member of the Angel Capital Association's Public Policy Advisory Council. He has been active in advocating for laws to make it less difficult for companies to raise capital. Joe wrote the first draft of Washington's equity crowdfunding law and was an early advocate for state crowdfunding laws, and later testified in favor of the bill that ultimately became law in Washington state. He also assisted in amendments to the bill that ultimately became law.

He recently co-authored a new book "Angel Investing, Start to Finish." Joe says "Angel investing can be fun, financially rewarding, and socially impactful. But it can also be a costly endeavor in terms of money, time, and missed opportunities." And, "no matter where you're starting from, this book will give you the context to become a savvier thinker, a better negotiator, and a positive member of the angel investing and startup communities." One of the chapters, Legal Due Diligence, is an excerpt from the book, a comprehensive guide for new and experienced angel investors, as well as founders raising an angel round,

Focus Areas:

- Startup Company Formations
- Angel and Venture Financings
- Mergers & Acquisitions
- Equity Compensation
- Stock Option/Equity Plan Administration
- Revenue Loans
- Alternative Financing Structures
- Cannabis and CBD Law

Honors and Recognitions

- Lawyer of the Year, Best Lawyers, 2018 – 2022, 2024
- Listed in Best Lawyers for Corporate Law, Business Organizations and Clean Tech Law 2016-2024
- Listed as one of Washington's Super Lawyers, Super Lawyers Magazine since 2009

Publications

- *"Angel Investing, Start to Finish," Co-Author, 2020*
- *"New Law Changes the Liquidity Game for Tech Company Founders, Workers and Investors," Co-Author, Crunch Network, March 10, 2016*
- *"The Holloway Guide To Equity Compensation," Co-Author, 2018*

Representative Matters

- Lead Counsel: Leadr \$10M Series A Financing.
- VRstudios' Series B financing and strategic relationship with Cineplex (2018)
- Mediarails' Combination with Impact (2018)
- Iocurrents Financing (2018)
- VendorHawk's Acquisition by ServiceNow (2018)
- SparkToro LLC Unit Financing (2018)
- Lighter Capital